# ONE DAY SEMINAR: Non-Confrontational Interviewing Techniques

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Mar. 29<sup>th</sup>, 2024 · Online

ABC COMPLIANCE ASIA

A. Lefter



VISIT http://www.anticorruption-global.com/ FOR MORE INFORMATION.

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- From the beginning of time, man has wrestled with the problem of identifying and inducing people to reveal information. For years, the art of interviewing and interrogation has been passed informally between the experienced and the inexperienced.
- As sophistication in investigative and evidence techniques improved, so has the science and teaching interviewing of whistleblowers, informants, witnesses and suspected wrongdoers in the work place. This unique one-day program which has been developed specifically for those whose work requires them to conduct internal investigations, or seek to obtain information from within the corporate environment, will provide attendees with the ability to conduct safe, ethical and effective non-confrontational interviews that will withstand scrutiny by senior management and judicial authorities, such as labor tribunals.
- This unique program is delivered by highly experienced investigators from law enforcement and corporate backgrounds, all of whom have a significant number of years working in Asia.
- Using both classroom and practical sessions, they will deliver a highly practical training course designed to develop a heightened confidence and capability to conduct non-confrontational interviews of a wide variety of subjects. All attendees will be provided with detailed notes and practical tips to retain for future use.
- The training will be extremely beneficial for those who are required to conduct interviews as part of their daily work, and has been designed to benefit investigators, loss prevention officers, audit teams, compliance professionals, legal counsels, HR professionals and security practitioners.

# **LEAD PRESENTER:**

# **ROBERT YOUILL**

Over 40 years of investigation experience in both law enforcement and the private sector. In this time Robert has conducted hundreds of interviews of crime suspects, witnesses and whistleblowers.

He received training from the FBI's behavioral Science Unit and other enforcement academies. Robert holds a Bachelor of Education degree and spent years training police officers in Hong Kong and elsewhere around Asia. An accomplished speaker, he lectures and presents on a regular basis at business risk and investigation related forums





# • Session One

Legal and ethical considerations involved in the Non-Confrontational Interview process;

### Session Two

Why and how people lie and the mechanics of lying & Understanding the various types of lies;

#### • Session Three

How to prepare for and conduct the Non-Confrontational Interview process, selecting and setting up the interview location;

• Session Four

Questioning techniques and the use of rationalization;

#### Session Five

Understanding and identifying non-verbal communications;

# • Session Six

Handling admissions;

### Session Seven

Conducting interviews via phone or video

# • Session Eight

**Recording the interview and reporting results** 

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# • DELEGATES INFORMATION: Company: Address: Address: Name: Title: Name: Title: </t

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#### REGISTRATION FEE

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	DELEGATES
1DAY CONFERENCE + INVESTIGATION SEMINAR	RMB 10,998 / USD \$1,539
1DAY CONFERENCE	RMB 3,999 / USD \$559
INVESTIGATION SEMINAR	RMB 6,999 / USD \$978

#### • PAYMENT:

T/T Transfer/ Wire Transfer

Please pay within 5 working days upon receipt of invoice

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Credit Card by Alipay/ WeChat



#### Credit Card by POS Terminal

(Applicable to Shanghai and Surrounding Areas Only)

Total Amount: Signature/Corporate Stamp: Date:

#### · CANCELLATION POLICY:

If you unilaterally cancelled the participation (Except force majeure) within 45 days before the event, the cancellation will not be accept and invoiced sums should be paid in full. In addition to this, should you be unable to attend, only a 10% of the registration fee will be billed for cancellation as administration charge.

However, a substitute delegate is welcomed at no extra charge. Or you may choose to receive a credit voucher for the full value of the

registration fee.

If the event is cancelled or postponed due to force majeure ( such as war, turmoil , social events, etc ) or unforeseen events, we will inform you in writing as soon as possible and disclaimer for both parties.

#### · ADDITIONAL INFORMATION:

For more information or if you would be interested to be sponsors of partners, please contact: Marvin Wong Tel: +86 21 66691031 E-mail: marvin.wong@bizwhy.com.cn

#### · DISCLAIMER:

BizWHY reserves the right to alter the program, including (but not limited to) topics, speakers, and venue, without prior notice. All contents, including (but not limited to): the topics, speakers, and venue, may contain proposals that may be subject to updates and await final confirmation and execution.

